

KHAZANAH ANNUAL REVIEW 2022

2 March 2022

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01 2021 IN REVIEW

02 Moving Forward

2021 saw gradual reopening of the global economy and a return to positive real GDP growth across most markets



KEY EVENTS IN 2021



Reopening of **economy** across the world despite new variants (Delta, Omicron) waves

Global

Malaysia



Rising global inflation (Semiconductor shortage, pent-up demand, rising freight costs & commodity prices)



China regulatory reset to balance growth and sustainability



National COVID-19 immunisation programme, >97% adults vaccinated



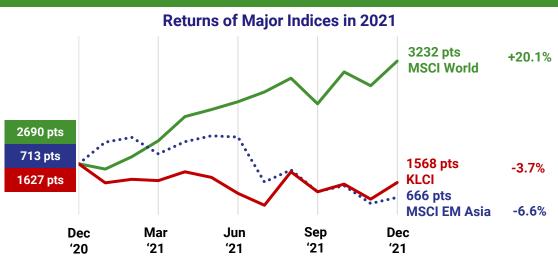
Dato' Sri Ismail Sabri bin Yaakob as Malaysia's 9th **Prime Minister**



Budget 2022 largest expenditure in Malaysia's history at RM332b, with RM23b for Covid-19 relief

Source: Various news articles from 2021, information as of 4 February 2022

GLOBAL MARKET PERFORMANCE IN 2021



GLOBAL REAL GDP GROWTH (YoY) COMPARISON							
Geography	2020	2021	2022F				
Malaysia	-5.6%	3.1%*	5.5 to 6.5%				
Emerging Markets	-2.1%	6.5%	4.8%				
Developed Markets	-4.5%	5.0%	3.9%				
World	-3.1%	5.9%	4.4%				

^{*} Lower in comparison due to MCO restrictions in the first three guarters of 2021 Source: Bloomberg, IMF, MOF



There have been some positive trends both globally and in Malaysia that have contributed towards our portfolio performance





Source: Bloomberg



High valuations for both public and private markets



Record level of available funding in Private Equity ("PE")



High global PE deal flow: Technology, Media & Telecoms ("TMT")

MALAYSIAN SECTOR TRENDS

Banking



Loans in the system +4.5% YoY

Healthcare



Healthcare development expenditure

+7.8% YoY

2021 figures are compared against 2020 Source: BNM, MoF, Google Mobility

Consumer



Retail and Recreation Mobility

95% recovery pre-Covid-19

Real Estate



Housing approvals for construction

+2.2% YoY



However, challenges in Tourism and Transportation sectors impacted our investments despite expected improvements towards the end of 2021

Hotel

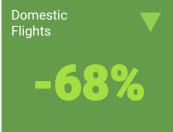
Searches¹



MALAYSIAN AVIATION INDUSTRY







MALAYSIAN TOURISM INDUSTRY







MALAYSIAN HIGHWAY INFRASTRUCTURE





-38%

Toll Revenue on Highways²

-45%

2021 figures are compared against 2019 ¹ Average weekly numbers as of YTD Nov 2021; ² PLUS highways only Source: Economic Planning Unit, CEIC, Malaysia Airports Holdings Berhad, Sojern, PLUS Management



Despite a challenging year, Khazanah made some notable achievements across its portfolio, financials, and organisation capacity



PORTFOLIO AND FINANCIAL PERFORMANCE



Total Net Asset Value ("NAV") growth from RM79b to RM86b in 2021



Commercial Fund 2021 NAV Time-Weighted Rate of Return ("TWRR") of 19.0% - exceeding target of Consumer Price Index + 3.0%



Undertook measures to preserve asset value - including completion of Malaysia Aviation Group's restructuring process



Recorded profit of RM670m with a dividend payment of RM2b for 2021

ORGANISATIONAL ENHANCEMENTS



Developed holistic Sustainability strategy, Guiding Principles, and identified material ESG issues for Khazanah



Further implementation of digitalisation initiatives and adoption of new technology platforms



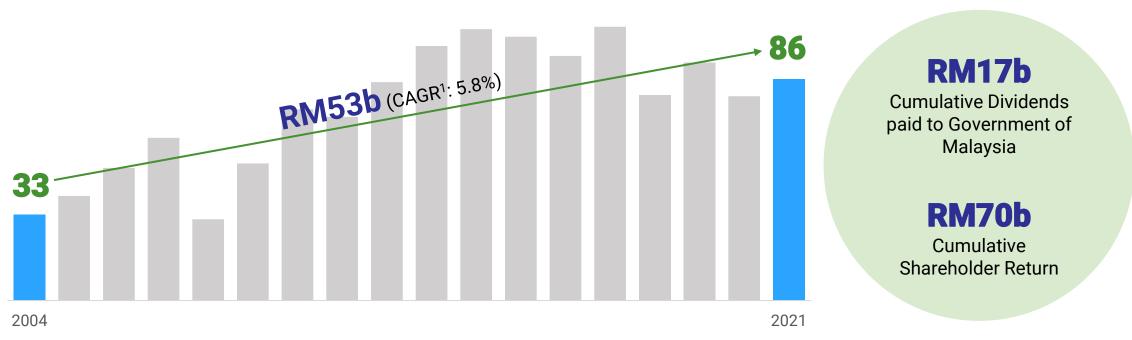
Embedded refreshed core values across the organisation



We continued to grow and safeguard our assets on behalf of the nation



NAV GROWTH (RM b)



¹ Compounded Annual Growth Rate



Khazanah exceeded return expectations on the Commercial Fund in 2021, achieving a return of 19.0% for the year



19.0%

7.0%3-year rolling NAV TWRR

RM 106_b

- ✓ Increased diversification and progress towards target Strategic Asset Allocation ("SAA") with continued deployment into Public Equities Developed Markets, Real Assets and Private Equity
- ✓ Developed clear value creation plans for key assets to facilitate financial returns and improve business operations/strategy for Malaysian ecosystem
- ✓ Positive performance partly attributed to successful monetisation of our Private Equity investments in the US and Europe that were listed during the year at attractive valuations



Q Palantir





While domestic assets have recovered in 2021, our global assets have outperformed in terms of returns over the past three years



Commercial Fund ("CF") RAV TWRR by Asset Class	2019	2020	2021	3-Year Rolling	Role of Asset Class	
Public Markets: Malaysia	2.5%	-7.8%	19.5%	4.1%	Global markets exposure & liquidity	
Public Markets: Global	27.5%	26.2%	1.6%	17.8%		
Private Markets: Malaysia	7.9%	-6.4%	13.9%	4.8%	Relatively higher long-term returns, through programmatic deployment	
Private Markets: Global	6.1%	-1.3%	19.1%	7.6%		
Real Assets	10.5%	0.1%	11.2%	7.1%	Yield and counter cyclical to equities	

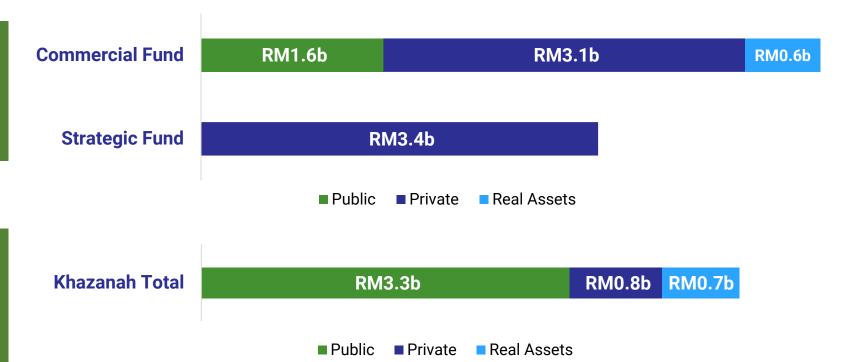
Our portfolio diversification allows us to generate more stable returns to deliver our objectives - including supporting Developmental and Special Situation assets



We continued with our deployment and monetisation programme in 2021 despite challenging market conditions



INVESTMENTS RM8.7b



MONETISATION RM4.8b



We supported many of our assets in the Strategic Fund to weather the impact of the Covid-19 pandemic and protect shareholder value



-11.4%
-21.4%
2021 NAV TWRR
-21.4%
3-year rolling NAV TWRR
2021 RAV

- Completed Malaysia Aviation Group's ("MAGB") restructuring process, with RM3.6b capital committed to be allocated over 5 years
- Supported developmental assets during the Covid-19 pandemic through capital injections and value creation plans











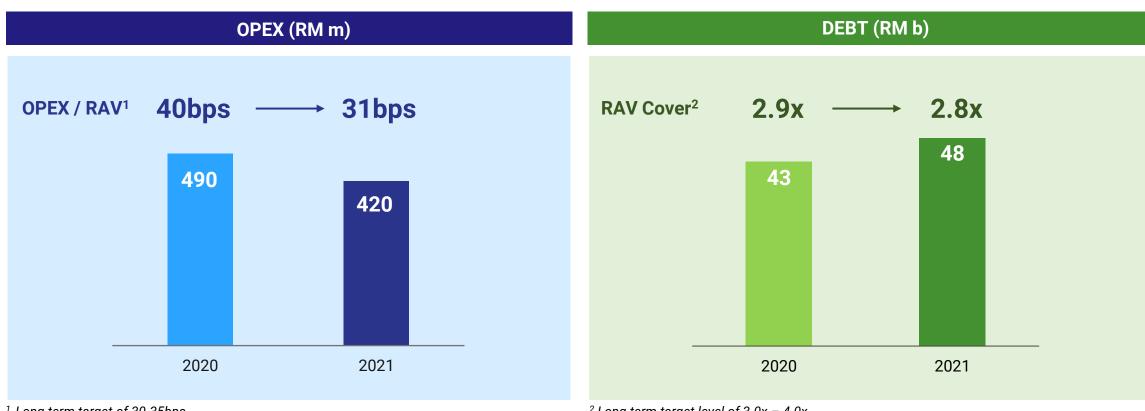






Khazanah continued to monitor and manage our OPEX and Debt levels in 2021





¹. Long term target of 30-35bps. RAV = Realisable Asset Value

² Long term target level of 3.0x - 4.0x. RAV Cover = RAV / Debt.



Recorded a profit from operations of RM670m with a dividend payment of RM2b for the year 2021



PROFIT FROM OPERATIONS

RM670_m

2020: RM2,897m

Reduced compared to 2020 mainly due to:

- Continuous financial assistance to Khazanah's Airlines and Tourism companies still weathering **headwinds** from Covid-19 pandemic
- Lower fair value gains and lower dividends from investee companies on the back of subdued 2020 earnings

CONTRIBUTION TO GOVERNMENT						
RM m	2020	2021				
Dividends	2,000	2,000				
Tax Paid	80	227				
Contribution to Government and Social Initiatives ¹	70	101				

¹ Film in Malaysia Incentive, Covid-19 & Flood relief, MyStep and Tabung Cerdik



Progress was made on our Sustainability initiatives in 2021





Continued to execute on our Sustainability strategy, and focusing on ESG integration across our investment activities



✓ **Reduced waste and carbon emissions** through targeted initiatives across the organisation



Executed Khazanah's Integrity & Anti-Corruption Plan and further strengthened governance in Khazanah and its linked companies



We also remain steadfast in building our digital capabilities and developing our people





✓ Launched an end-to-end employee management platform ("KITA") for Khazanah staff and a cloud-enabled **deal flow management** solution



✓ Increased adoption of **data and analytics solutions** to enhance our investment decision making processes



✓ **Refreshed core values** as part of the overall Cultural Transformation Programme



Khazanah continued to impact the Malaysian society through our own initiatives and those of affiliated organisations





KHAZANAH RESEARCH INSTITUTE













- RM554m funds¹ managed for 312 projects across themes such as education and social development
- Provided assistance to 1.5m **people** directly or indirectly²
- 30 publications released, across topics such as social protection, digital transformation, global inequality, education, unemployment
- ~30% increase in visitorship
- · Quantification of the carbon footprint for Taman Tugu completed
- · Good traction gained on key fundraising programmes



 Khazanah Megatrends Forum 2021 held virtually on 4-6 October 2021 under the theme "The Invention of Tomorrow"

² Through Hasanah Grants, Cerdik, Humanitarian & Disaster Relief, etc.



¹ Includes contribution from YH and third parties

We also supported several social and national programmes and efforts in 2021





COVID-19 RELIEF

FLOOD RELIEF







- · Yayasan Hasanah distributed 152k electronic devices to students across 1,324 schools
- Khazanah contributed RM25m to CERDIK, and delivered 208 devices to schools in Kedah and Kuala Lumpur through a staff donation drive





- Khazanah staff pledged RM180k to Mercy and RM70k to **Malaysian Relief Agency**
- Yayasan Hasanah deployed RM455m¹ for Covid-19 relief (including contributions by other GLCs)





- Khazanah donated RM5m to flood relief efforts, with Yayasan Hasanah allocating **RM2.5m**
- The GLC/GLIC Disaster Response Network collected RM63m in pledges:
 - o 62,000 people assisted
 - 1,144 volunteers deployed
 - o 20 GLC/GLIC partners





• 7,060 participants provided with training and short-term placements at GLCs

¹ Includes direct purchases (i.e. education, medical equipment) and spending for support to those affected by the Covid-19 pandemic



01 2021 In Review

02 MOVING FORWARD

Khazanah is uniquely positioned in between the Government, **Private Sector,** and the Community













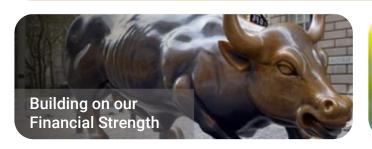
We have set 4 Strategic Imperatives that clearly define what we must do to succeed in delivering our purpose



Investing to deliver sustainable value for Malaysians



Strategic Imperatives







Our Core Values



We respect different viewpoints







Leveraging our unique position, we will undertake initiatives in four key areas as part of our mission in Advancing Malaysia



Dana Impak to invest in catalytic sectors that strengthen the country's resilience and opens new growth opportunities













Active Corporate Player in Malaysia's capital markets, spurring economic growth











Global Presence in international markets, facilitating flows of knowledge, networks and investment opportunities



Focused on **Building Capacity and Vibrant Communities** for the benefit of Malaysians















1) Dana Impak ("DI")



We committed RM6b for Dana Impak investments over the next 5 years, which seeks to deliver socioeconomic benefits for the nation

WHAT IS DANA IMPAK?

WHAT ARE DANA IMPAK'S OBJECTIVES?

WHAT OUTCOMES DOES DANA IMPAK SEEK TO DELIVER?



Dana Impak is a newly created RM6b allocation within Khazanah Nasional



Increasing Malaysia's economic competitiveness...



.... and **building** national resilience





Digital Society & Technology Hub



Quality Health & Education for all



Decent Work & **Social Mobility**



Food & Energy Security



Building Climate Resilience



Competing in **Global Markets**



1) Dana Impak ("DI")



Khazanah will adopt a tailored execution approach for DI initiatives. For example, KIIC aimed at crowding-in ideas and providing grants to SMEs for Ageing Services solutions







Inaugural Khazanah Impact Innovation Challenge ("KIIC") themed 'Enhancing Ageing Services for Malaysians'

- Project aimed to catalyse the development of affordable, accessible and sustainable senior care services for Malaysians
- Six companies were selected out of 130 applications; a seed grant of RM300k awarded to each, with opportunity to undergo a structured scaling up programme
- Partnered with MRANTI (formerly MaGIC) and Endeavor in executing KIIC



2) Active Corporate Player







Reinvigorating the Malaysian market

Crowd-in new private investments



Driving best-in-class performance

Hold Boards and management accountable for business strategy and performance



Future-proofing Corporate Malaysia

Right partners, management team, and owners for stage of business and life-cycle



Maturing the Regulatory Environment

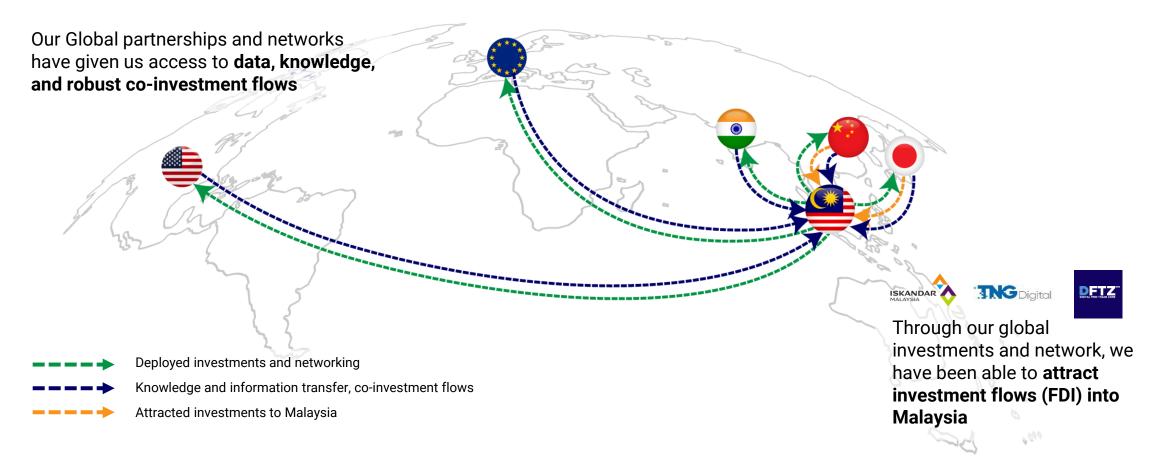
Work with regulators to strive towards consistent, fair and sustainable policies



3) Global Presence



Khazanah will continue to act as Malaysia's representative in the global markets, with partnerships and investments that act as flows between Malaysia and the rest of the world





4) Building Capacity and Vibrant Communities



We will build on efforts over the last decade and review how to better deliver societal value for Malaysians

CONTRIBUTED > RM1B OVER LAST 10 YEARS



Education



Community Development



Environment



Arts, Heritage & Culture



Knowledge



Crisis Support

KHAZANAH WILL CONTINUE TO DELIVER SOCIETAL RETURNS AND ENSURE RELEVANCE TO MALAYSIANS



How can we support Malaysians better?



How can we preserve and showcase Malaysian heritage?



How can we build Malaysia's capacity?



How can we protect Malaysian biodiversity?



How can we elevate Malaysian talent?



Financial Strength is core for Khazanah in Advancing Malaysia, and we do this through a well-diversified portfolio with distinct priorities



OVERALL KHAZANAH PORTFOLIO

Investments Portfolio

RM120.3b RAV

All assets subjected to commercial returns expectations

Dana Impak Portfolio

RM6.0b allocated

All Dana Impak investments with clearly defined targeted socioeconomic outcomes

Developmental Assets

RM4.5b **RAV**

Long-term developmental investments with the potential to deliver high economic impact

Special Situation Assets



Assets which require turnaround in terms of profitability and sustainable operating cash flows

Priorities

Definition

Continue portfolio rebalancing efforts towards the target Strategic Asset Allocation ("SAA")

Plan and execute investments across the 6 identified themes to deliver measurable socioeconomic impact

Continue shepherding companies towards longterm financial sustainability

Active management to resolve assets faced with severely challenging situations



Our efforts will deliver distinct key outcomes towards Advancing Malaysia







Globally competitive companies



Positive socioeconomic impact for the rakyat via Dana Impak



Greater societal value imparted to all Malaysians







THANK YOU

Visit our website at www.khazanah.com.my





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